

Illustrative product sample. Every person shown is a composite; no real donor data appears on this page.

BENEFACTOR INTELLIGENCE • DISPATCH

Week of May 4, 2026

Your week in review

100 PROSPECTS WATCHED	6 WITH A NEW SIGNAL	94 CHECKED, NOTHING FOUND
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H. and S. Calder

LIQUIDITY

URGENT

CONFIRMED

May 6 • Officer J.M. • Capacity 9/10

The public company where H. Calder is an executive announced a split into two companies and closed a \$1.2 billion asset sale.

TIMING

RECOMMENDED ACTION

Executive compensation in a restructuring usually converts to equity on a published schedule, so the capacity picture changes on a date you can look up. The family's education giving is the bridge that already exists. Open the conversation before the split closes.

3 CORROBORATING ALERTS

insider-transactions urgent • capacity

m-and-a-liquidity watch • timing

institutional-mentions fyi • affinity

T. and A. Reinhold

PASSING

SPOUSE

URGENT

CONFIRMED

May 5 • Officer R.T. • Capacity 7/10

T. Reinhold died on May 2. The published obituary names your institution for memorial gifts.

HOLD OFF

RECOMMENDED ACTION

Do not solicit. Route to the president's office for a condolence, and record the memorial designation now so gifts arriving under it are credited to the household rather than landing unattributed.

1 CORROBORATING ALERT

obituary-death urgent • risk

M. Doheny

CAREER CHANGE

WATCH

UNCONFIRMED

May 6 • Officer J.M. • Capacity 6/10

Someone named M. Doheny was appointed chief financial officer at a mid-cap logistics company. We could not confirm this is your prospect.

VERIFY FIRST

RECOMMENDED ACTION

The name and the metro area match your record. The employer history does not. Check the CRM before any outreach treats this as a promotion, because congratulating the wrong person costs more than saying nothing.

1 CORROBORATING ALERT

career-change watch • capacity

R. Adeyemi

RECOGNITION

WATCH

PROBABLE

May 4 · Officer L.K. · Capacity 8/10

R. Adeyemi was elected to the board of a regional health system.

CULTIVATE

RECOMMENDED ACTION

Board service signals available time and a widening civic circle, both of which precede a first major gift more often than a salary change does. Two of your trustees serve on that board, which is the warmest introduction on the table.

2 CORROBORATING ALERTS

affiliations watch · affinity

awards fyi · affinity

P. and L. Whitcomb

PHILANTHROPY

SPOUSE

FYI

CONFIRMED

May 4 · Officer R.T. · Capacity 10/10

The Whitcomb family foundation reported \$240,000 in grants last year, concentrated in regional education and health.

RE-RATE CAPACITY

RECOMMENDED ACTION

Foundation giving runs about four times their personal giving to you, and none of it is on their donor record. The foundation is the ask vehicle; the household is the relationship.

2 CORROBORATING ALERTS

family-foundation fyi · capacity

org-990-financials fyi · capacity

K. Sarazen

UNIVERSITY

FYI

CONFIRMED

May 7 · Officer L.K. · Capacity 8/10

A peer institution announced a \$2 million gift from K. Sarazen for a named scholarship fund.

RESEARCH

RECOMMENDED ACTION

A \$2 million capacity datapoint against a \$25,000 lifetime relationship with you. The useful question is what the other institution put in front of them that you have not.

2 CORROBORATING ALERTS

university-press fyi · capacity

philanthropy-events watch · affinity

THE OTHER 94

Searched this week across news, SEC filings, IRS Form 990 filings, federal campaign finance records, and institutional announcements. No new public signal.

How to read this page. Every card is one event, assembled from the alerts underneath it. Each alert traces to a public source. Confidence is stated on the card.

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